

The Moreland Group Project Management Development Services

"The future of business is fluid networks of unaffiliated organisations...work revolving around projects as fluid as the external environment. The real value of an organisation will be based on how quickly people can come together and focus on problems and solutions and then disband."

OREN HARARAI, PROFESSOR OF MANAGEMENT,
UNIVERSITY OF SAN FRANCISCO 1999.

*Project Management is a key management discipline for **all** organisations*

Project management as a management discipline has seen a surge in growth in the last decade. No longer are projects **only** seen in the building or IT industries. Projects are now established and managed in all types of organisations. Today there is a real and increasing need for project management skills in all managers. There is also a need for the development of consistent processes to be applied to the management of projects.

Yet...project performance globally can be better

An example of this is that research has shown that **most projects finish late!** Some common causes are:

- Poor stakeholder and resource management!
- Poor project scope definition and management!
- Poor task definition and duration estimating!
- Poor risk identification and management!
- Ineffective change management processes!
- Little organisational systems and support for projects!

Yes most projects finish late. **However, if you can reduce these blowouts even by 10% what does that saving equate to for the organisation? Can planned benefits be realised earlier?** How will an increased certainty of effective project delivery improve your relationship with stakeholders or customers?

What is your track record in project management?

Do you know? Can you easily find out?

If you were to ask senior managers, project team members or stakeholders if projects were completed on time, within budget and to specification what would their response be? At any point can you retrieve information on project performance?... Where do you need to improve?

Is there a system/process in place to capture project performance? Are you able to identify if organisation is getting better?

From recent research on the reasons why successful tenderers were chosen, the most common reason given was **the quality and certainty of their project management practices - not price!** These days, capability in managing projects has a value in its own right and is a competitive advantage.

How to improve project performance?

Projects are only successful if they are completed, on time, within budget and to specification.

There are numerous ways to improve project management performance in any organisation.

First things first however. If you are unable to answer any of the following questions, The Moreland Group is able to assist in getting answers, and developing a strategic project performance improvement plan.

"What are the actual performance measures of projects?"

"What are the skill levels of project managers and managers generally?"

"What is the level of maturity of the organisation in project management?"

"What is the future need for project management practices improvement?"

"What are the controls in place to ensure appropriate governance of projects?"

Project management skills and system development

There are many ways that The Moreland Group can assist in project management development services.

- Skills development for project managers and project team members
- Project governance training
- MS Project training
- Project management methodology/framework Development
- Organisational project management maturity (OPM3) development



The Moreland Group

Project Management Development Services



When engaged to develop project management across an organisation we like to take more than a skills focus by starting with benchmarking current performance against world's best practise (OPM3). From this we would establish a strategy which:

- focuses on, as a component, the skill/competency development of staff
- establishes the learning outcomes desired for the specific target audiences within your organisation.
- determines the effectiveness of Project Office and project management methodology/framework, or develop and implement a framework that is suitable to the culture of the organisation.
- establishes appropriate project governance practices

We work with your organisation to gain real changes in practices and real performance improvement in managers and staff. We aim to get adoption by choice (not command) based on the acceptance of the added value of the practises, techniques and skills.

Project management skill development for project managers & project teams

We offer a series of training courses to suit all project team members. Full course outlines are available from our website: www.themorelandgroup.com.au.

Project Team members

Working in Project Teams

Managers and new Project Managers

Managing Projects in Organisations - Fundamentals

Managing Projects in Organisations - Implementing Projects

Advanced/Specialist Courses for Project Managers

Managing People in Projects

Personal Skills in Project Management

Managing Project Performance

Project Life Cycles, Measures and Controls

Managing Project Risk

Managing Project Procurement

Project Management Qualifications

Participants of all courses can undertake assessment against the National Competency Standards in Project Management [NCSPM] to receive a Statement of Attainment or one of the following qualifications, recognised across Australia.

Certificate IV in Project Management

Diploma of Project Management

Advanced Diploma of Project Management

Project governance training

Project performance increases in organisations if projects are supported from all areas and have an appropriate governance structure in place. All too often project managers do not receive the support they need from the Project Owner/Sponsor. Conversely, projects are undertaken without the necessary links to organisational strategies and controls. We have a number of programs designed for project owners/sponsors and others in a governance role to ensure they are getting the most from project and project managers to ensure the strategic goals of projects are met.

Our client list includes:

- COLES MYER LIMITED
- DEPARTMENT OF EDUCATION AND TRAINING (VIC)
- QUEENSLAND DEPARTMENT OF HEALTH
- DEPARTMENT OF HUMAN SERVICES
- FUJI XEROX AUSTRALIA
- DEPARTMENT OF EDUCATION AND WORKPLACE RELATIONS
- TENEX
- CITY OF MELBOURNE
- GLASKOSMITHKLINE
- PARKS VICTORIA
- DEPARTMENT OF PRIMARY INDUSTRIES
- DEPT OF SUSTAINABILITY ENVIRONMENT
- AUSTRALIAN BROADCASTING CORPORATION
- TELSTRA
- PRACOM
- CROWN LIMITED
- QUENOS
- CITY OF MORELAND
- GODFREY HIRST
- HEWLETT PACKARD
- DEPARTMENT OF DEFENCE
- AXA/NATIONAL MUTUAL
- DEPARTMENT OF TREASURY & FINANCE Vic
- JOHNSON AND JOHNSON
- DEPARTMENT OF EMPLOYMENT, EDUCATION & TRAINING (AUST)